



## ABOUT VERTEX ENERGY

Vertex Energy, Inc. (NASDAQ: VTNR) is a specialty refiner and marketer of high-quality hydrocarbon products, with processing capacity of over 115 million gallons annually.

Produce and commercialize **broad range of high-purity intermediate and finished product**, such as fuel oils, marine-grade distillates and high-purity base oils used for lubrication.

Reputation for producing high quality **GROUP II+ base oils** and having built a solid platform for sales and technical support of its imported **GROUP III base oils**.

**Key Business Divisions** include aggregation and transportation of refinery feedstocks, such as used motor oil and other petroleum and chemical co-products.

## MARKETS FOR USED OIL

- **BURNERS** (Paper Mill, Asphalt Kiln)
- **RE-REFINERIES** (Base Stock)
- **VACUUM GAS OIL** (VGO)
- **EXPORT** (Utility Blends)
- **HIGH VALUE FUEL**

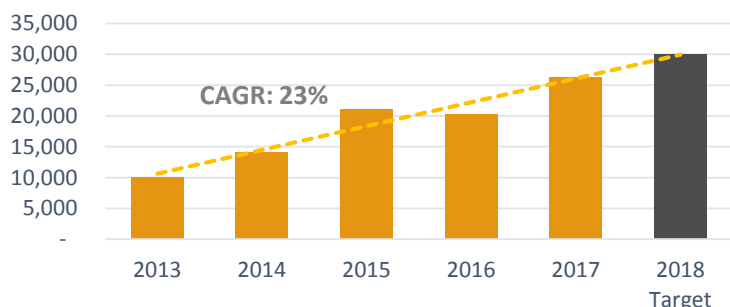
## KEY FACTS

- NASDAQ: VTNR
- Headquarters: Houston, TX
- Shares Out: 40,007,520
- Stock Price (1-8-19): \$1.18
- LTM Revenue (9/30/18): \$180.3 MM
- LTM Gross Profit (9/30/18): \$33.0 MM

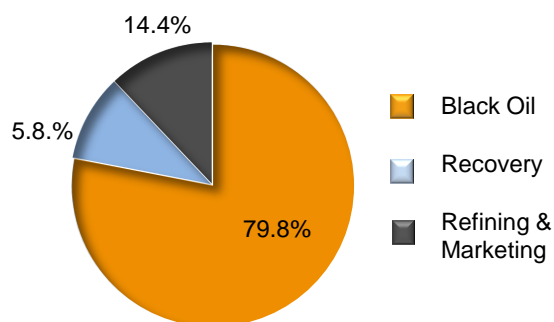
## INTEGRATED SPECIALTY REFINING COMPANY

Addressable Markets	Refining	Feedstock Aggregation	Self Supplied Feedstock
<ul style="list-style-type: none"> <li>▪ Low sulfur marine fuels for sea going vessels (IMO 2020).</li> <li>▪ High purity base oils for lubrication</li> <li>▪ Specialty blendstocks for asphalt, gasoline, pygas and utility fuels</li> </ul>	<ul style="list-style-type: none"> <li>▪ Nationwide processing capacity of over 115 million gallons.</li> <li>▪ Developed and patented unique UMO processing technology.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Third-party aggregation network of ~50 UMO collectors across the U.S.</li> <li>▪ 2 3<sup>rd</sup> party terminals for aggregation of UMO located in Houston, TX, and Mobile, AL.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Growing street-level UMO collection expertise – 30 million+ gallons.</li> <li>▪ 60 trucks operating as collectors across 13 states.</li> <li>▪ Higher-margin internal collection strategy.</li> </ul>

Self Collection Volume Growth (in thousands)



LTM Revenue Breakdown



This document may contain forward-looking statements including words such as "may," "can," "could," "should," "predict," "aim," "potential," "continue," "opportunity," "intend," "goal," "estimate," "expect," "expectations," "project," "projections," "plans," "anticipates," "believe," "think," "confident," "scheduled," or similar expressions, as well as information about management's view of Vertex Energy's future expectations, plans, and prospects, within the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors which may cause the results of Vertex Energy, its divisions and concepts to be materially different than those expressed or implied in such statements. These risk factors and others are included from time to time in documents Vertex Energy files with the Securities and Exchange Commission, including but not limited to, its Form 10-K's, Form 10-Q's, and Form 8-K's. Other unknown or unpredictable factors also could have material adverse effects on Vertex Energy's future results. The forward-looking statements included in this press release are made only as of the date hereof. Vertex Energy cannot guarantee future results, levels of activity, performance or achievements. Accordingly, you should not place undue reliance on these forward-looking statements. Finally, Vertex Energy undertakes no obligation to update these statements after the date of this release, except as required by law, and also takes no obligation to update or correct information prepared by third parties that are not paid for by Vertex Energy.

**INTEGRATED STRATEGIC LOGISTICS** - Vertex operates and manages a strategic logistics system of terminalling assets for the tendering ship, truck, rail, and barges for the supplying and distributions of a wide array of refined and imported petroleum products.

## Modes of Logistics

- **Trucking** – Own and operate a fleet of vehicles for the aggregation of feedstock from a network of supply points throughout the South, East, Midwest and Western United States.
- **Rail** – Vertex has an integrated rail system between business units to optimize logistic costs and just-in-time delivery for the companies refined and imported products as well as aggregation of refinery feedstocks. This expansive rail network provides a logistic advantage for all of Vertex's products.
- **Ship/Barge/Water Logistics** – Vertex employs a water born logistics system for the management of large bulk product shipments and receivables. This strategy has become increasingly utilized, for example the commencement of the Vertex-Penthol venture. Vertex's supply chain is carefully managed with cargo shipments of base oil from a global refiner into the Stolthaven terminal in New Orleans coordinating with truck, rail, and barge deliveries to customers across North America.



## NATIONAL FOOTPRINT – REGIONAL FOCUS

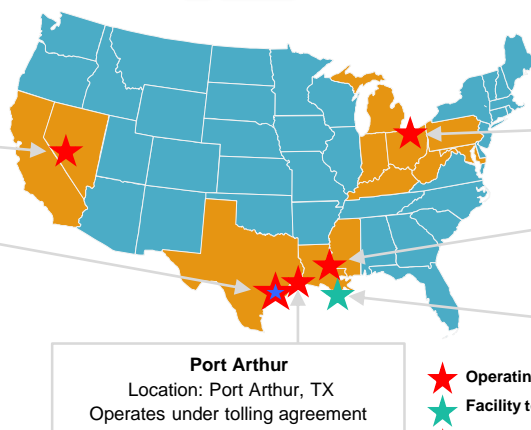
### National Footprint

Vertex maintains a national footprint with the capabilities to collect/aggregate feedstock across the country and from major transportation hubs.

**Swap Agreement**  
Regional Swap Agreement with CLH

**TCEP Facility**  
Location: Baytown, TX  
Capacity: 35 million gallons

Vertex operates as a national player (~28% of total UMO refining capacity in North America) while maintaining effective logistical expertise and cost-effectiveness of a regional refiner.



**Port Arthur**  
Location: Port Arthur, TX  
Operates under tolling agreement

### Regional Model

Vertex now operates regional hubs in highly strategic locations, which will optimize transportation costs.

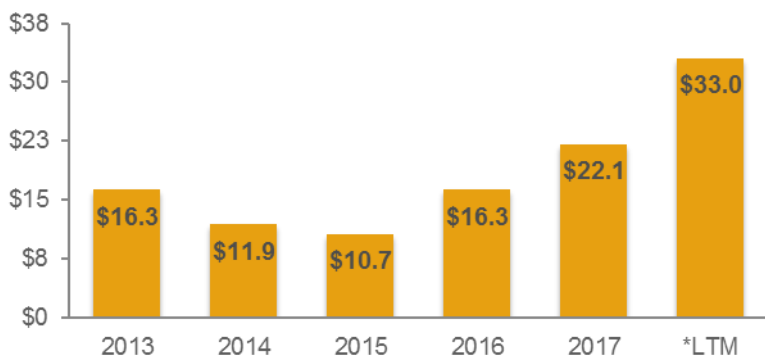
**Heartland Facility**  
Location: Columbus, OH  
Capacity: 20 million gallons

**Marrero Facility**  
Location: Marrero, LA  
Capacity: 69 million gallons

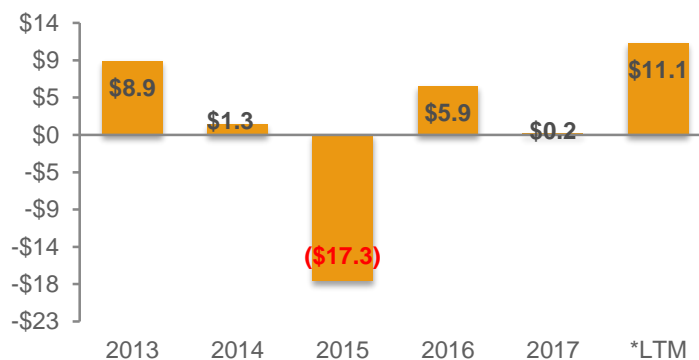
**Myrtle Grove**  
Location: Belle Chasse, LA  
Currently unutilized refining asset

## FINANCIALS

### Gross Profit (\$MM)



### Adjusted EBITDA (\$MM)



\*LTM 12 months ending 9/30/2018