



ABOUT VERTEX ENERGY

Vertex Energy, Inc. (NASDAQ: VTNR) is a specialty refiner of alternative feedstocks and marketer of high-purity petroleum products, with processing capacity of over 115 million gallons annually.

One of the **largest** processors of **used motor oil in the U.S.**

Key Business Divisions include aggregation and transportation of refinery feedstocks, such a used motor oil an other petroleum an chemical co-products.

Produce and commercialize **broad range of high-purity intermediate and finished product**, such as fuel oils, marine-grade distillates an high-purity base oils used for lubrication.

Reputation for producing high quality **GROUP II+ base oils** and having built a solid platform for sales and technical support of its imported **GROUP III base oils**.

MARKETS FOR USED OIL

- **BURNERS** (Paper Mill, Asphalt Kiln)
- **RE-REFINERIES** (Base Stock)
- **VACUUM GAS OIL** (VGO)
- **EXPORT** (Utility Blends)
- **HIGH VALUE FUEL**

KEY FACTS

- NASDAQ: VTNR
- Headquarters: Houston, TX
- Shares Out: 32,653,402
- Stock Price (3-16-18): \$1.09
- LTM Revenue (12/31/17): \$145.5 MM
- LTM Gross Profit (12/31/17): \$22.1 MM

BUSINESS DIVISIONS

BLACK OIL DIVISION, includes Marrero, TCP, and Heartland business units, collects, aggregates, processes and sells used motor oil an finished products.

- **2017 Revenue: Increased 41% from prior year**
- **2017 Gross Profit: \$17.6 MM**
- **2017 Volume: Increased 13%**

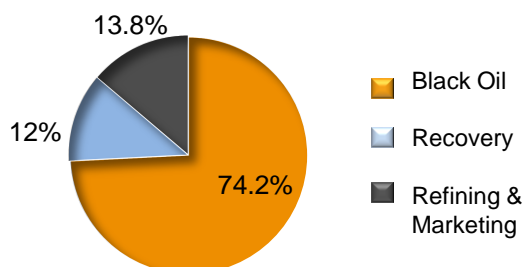
REFINING & MARKETING DIVISION aggregates and manages the refining of off-specification petroleum an chemical products and sells the re-refined products to end customers.

- **2017 Revenue: Increased 53% from prior year**
- **2017 Gross Profit: \$1.65 MM**
- **2017 Volume: Increased 21%**

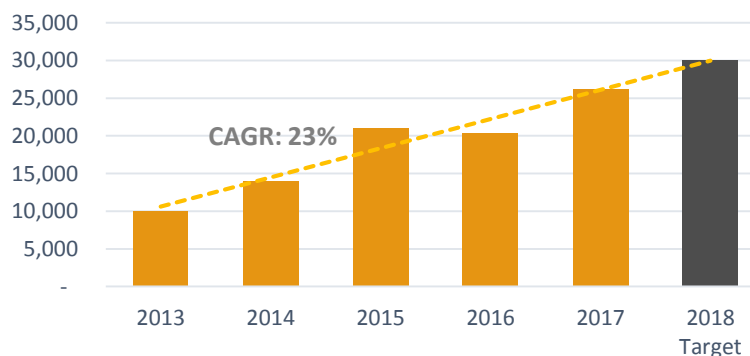
RECOVERY DIVISION, includes Group III base Oil Import business unit, provides hydrocarbon stream recovery and management solutions as well as industrial dismantling, demolition and decommissioning services.

- **2017 Revenue: Increased 110% from prior year**
- **2017 Gross Profit: \$2.7 MM**
- **2017 Volume: Increased 7%**

2017 Revenue Breakdown



Self Collection Volume Growth (in thousands)



This document may contain forward-looking statements including words such as "may," "can," "could," "should," "predict," "aim," "potential," "continue," "opportunity," "intend," "goal," "estimate," "expect," "expectations," "project," "projections," "plans," "anticipates," "believe," "think," "confident," "scheduled," or similar expressions, as well as information about management's view of Vertex Energy's future expectations, plans, and prospects, within the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors which may cause the results of Vertex Energy, its divisions and concepts to be materially different than those expressed or implied in such statements. These risk factors and others are included from time to time in documents Vertex Energy files with the Securities and Exchange Commission, including but not limited to, its Form 10-K's, Form 10-Q's, and Form 8-K's. Other unknown or unpredictable factors also could have material adverse effects on Vertex Energy's future results. The forward-looking statements included in this press release are made only as of the date hereof. Vertex Energy cannot guarantee future results, levels of activity, performance or achievements. Accordingly, you should not place undue reliance on these forward-looking statements. Finally, Vertex Energy undertakes no obligation to update these statements after the date of this release, except as required by law, and also takes no obligation to update or correct information prepared by third parties that are not paid for by Vertex Energy.



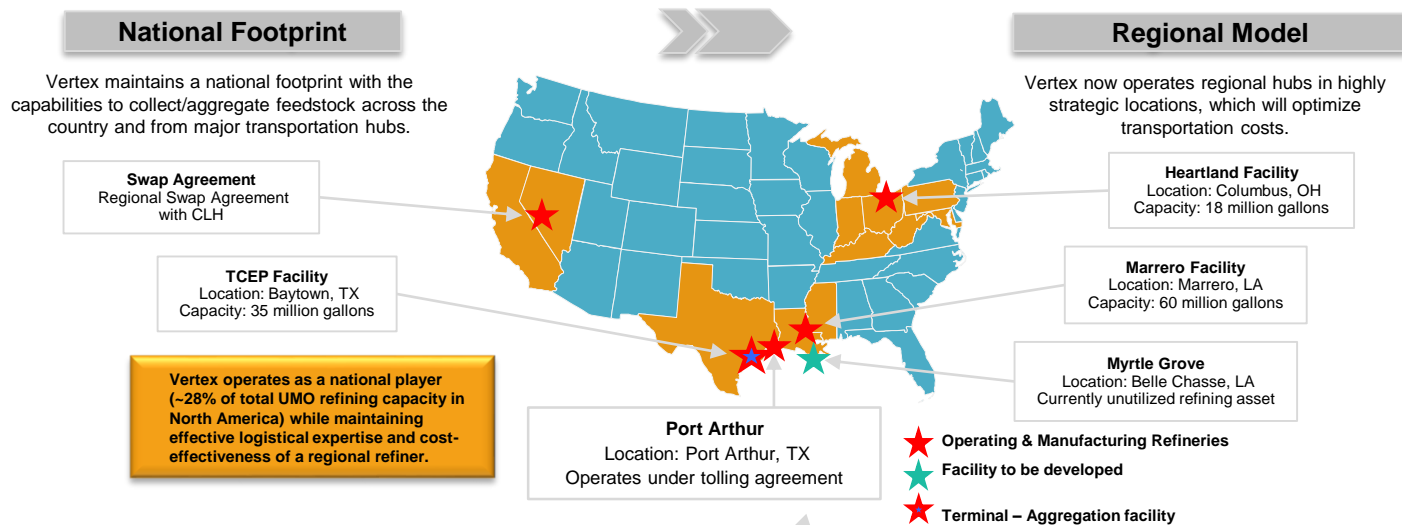
INTEGRATED STRATEGIC LOGISTICS - Vertex operates and manages a strategic logistics system of terminalling assets for the tendering ship, truck, rail, and barge for the supplying and distributions of a wide array of refined and imported petroleum products.

Modes of Logistics

- **Trucking** – Own and operate a fleet of vehicles for the aggregation of feedstock from a network of approximately suppliers throughout the South, East, Midwest and West United States.
- **Rail** – Vertex has an integrated rail system between business units to optimize logistic costs and just-in-time delivery for the companies refined and imported products as well as aggregation of refinery feedstocks. This expansive rail network provides a logistic advantage for all of Vertex's products.
- **Ship/Barge/Water Logistics** – Vertex employs a water born logistics system for the management of large bulk product shipments and receivables. This strategy has become increasingly utilized, for example the commencement of the Vertex-Penthol venture. Vertex's supply chain is carefully managed with cargo shipments of base oil from a global refiner into the Stolthaven terminal in New Orleans coordinating with truck, rail, and barge deliveries to customers across North America.

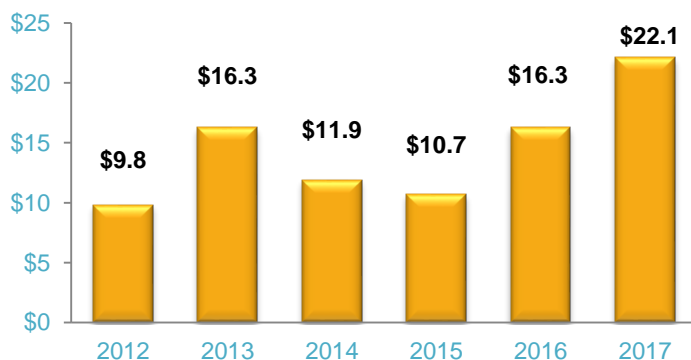


NATIONAL FOOTPRINT – REGIONAL FOCUS

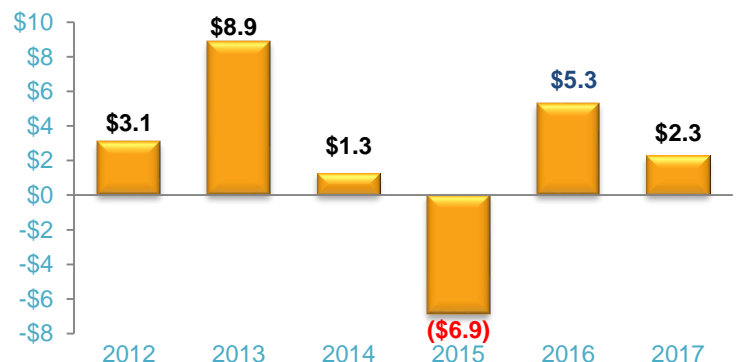


FINANCIALS

Gross Profit (\$MM)



EBITDA (\$MM)



NOLs of ~\$XMM